

WHO IS CARLTON-BATES COMPANY?



We deliver a competitive advantage to today's leading manufacturers.

For more than 50 years, Carlton-Bates Company (CBC) has been a trusted provider of specialized services and solutions and a leading distributor of **automation controls** and **electronic and electromechanical** solutions.

We carry more than 100,000 products, but are also a recognized leader in customized **assembled solutions**. We are a **trusted partner** to many of today's leading manufacturers who rely on our expertise to deliver **creative solutions** and financially measurable value to their business.

With OEM and MRO customers across the nation, CBC operates **30+ sales and distribution offices** in North America, providing a local presence for customers as well as a network for multi-location corporations.



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Our Expertise. Your Advantage®

carltonbates.com | 866.600.6040



CBC

CARLTON-BATES COMPANY®
A SUBSIDIARY OF WESCO DISTRIBUTION, INC.

What sets us apart.

Assembled Solutions

Twenty years of engineering expertise allows us to not only build a product, but design it for you, too. With dedicated assembly facilities in the U.S. and Mexico and more than 250 employees, Assembled Solutions will save you time, money and resources. We also can create customized kits to reduce inventory and ordering errors and cut your total costs.

Lean Solutions

Our Lean Solutions will help you eliminate steps that add no value to the end product, and therefore reduce operational costs, improve efficiencies, enhance safety, and eliminate waste. The result is a dramatic increase in throughput, which increases your ability to handle more customers and maximize profits. Best of all, Lean is applicable across the entire supply chain process – from supplier to customer.

Inventory Management Solutions

Our inventory solutions are tailored to clients' specific needs and include:

- Inventory Bonding
- Local OEM Consignment
- Customer Product Pricing (CPP) and Active Inventory Management (AIM)
- Vendor Managed Inventory
- CBC Host Link

Global Account Management

As part of the Fortune 500 WESCO International, Inc. family of companies, CBC offers products and service solutions throughout the United States and around the world. WESCO's buying power means an improved bottom line for you and our proven track record means stability and peace of mind, too.

eCommerce

Carltonbates.com makes it easy to search for and purchase products and components online. Our website lets you search and sort by manufacturer, price, part number or category and offers eProcurement services such as eCatalog and Punch Out. You can set up multiple shopping lists, reorder with a click and even chat live with a CBC sales representative. It's the personal service you expect from us.



Want to learn more about Carlton-Bates?

Visit carltonbates.com or call us at 866.600.6040

