

TECHNOLOGY

Offering the broadest industrial electronic and electromechanical inventory, featuring cutting-edge products from today's world-class manufacturers.

- Sensors and Automation
- Relays and Switches
- Connectors and Wire
- Fuses and Circuit Breakers
- Drives and Logic Control
- Tools and Test Equipment
- Barcode and Safety Products
- Professional Account Management

SUPPLY CHAIN MANAGEMENT

Providing multiple procurement gateways to lower your total product acquisition costs:

- Just In Time
- Bonded Inventory
- Online Purchasing
- e-Catalogs
- Vendor Managed Inventory
- EDI
- Vending

CUSTOMER RELATIONSHIP MANAGEMENT

Demonstrating our commitment to understanding, meeting and exceeding your needs.

- Customer Savings Program
- Technical Support
- Knowledgeable Sales Force
- Value Added Services
- Logistics Services



www.carltonbates.com

WHAT YOU NEED. DELIVERED.



CARLTON-BATES
INVENTORY SOLUTIONS



WHAT YOU NEED. DELIVERED.



ARE YOU READY TO...

...REDUCE DOWNTIME AND INEFFICIENCY?

...ELIMINATE LOGISTICAL ERRORS?

...REDUCE INVENTORY?

...DECREASE YOUR TIME TO MARKET?

...AUTOMATE YOUR PROCESSES?

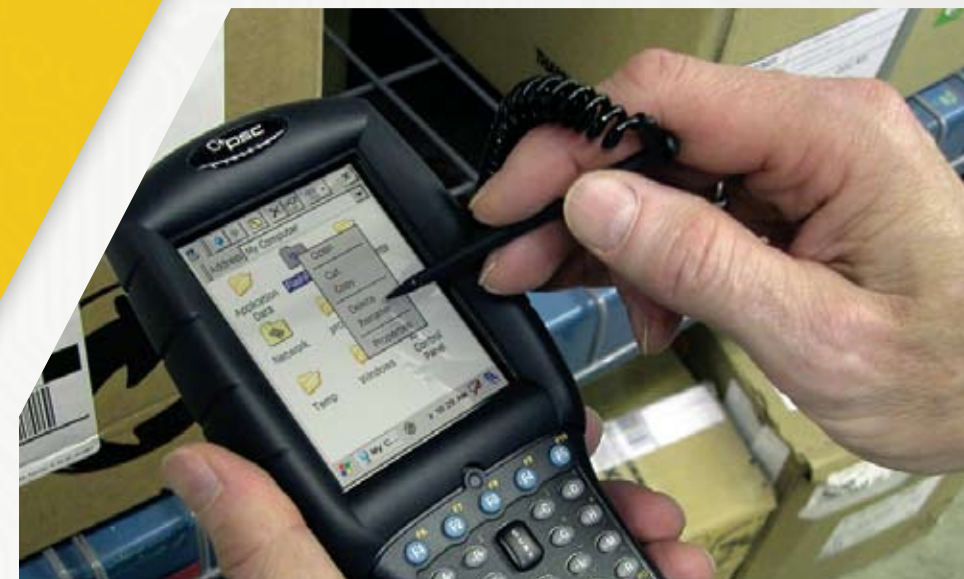
THEN YOU NEED CARLTON-BATES.

VENDOR MANAGED INVENTORY (VMI)

But what is VMI? Simply put, it's an innovative inventory solution that provides up-to-date order tracking, facilitates spot buys and generates history versus forecast analyses. It also lets you know how much inventory you have and provides detailed transactions, not to mention mobile scanning/bar coding and scheduled physical inventories.

In short, VMI keeps your inventory as low as possible while ensuring you always have what you need, keeping overall cost to a minimum. VMI is ultimately an all-in-one inventory solution – one that you'll need to reach your business goals.

This means you'll have access to the most extensive inventory of products from the most trusted brands. And it's all backed by our unparalleled commitment to customer service.



C-B HOST LINK SUPPORTS IT ALL

Carlton-Bates VMI and Vending solutions are the tools you need, but it's C-B Host Link that keeps them all together in one convenient location. With Host Link's "Data Interface," you'll receive email orders, transactions, get detailed management reports and insight to inventory status – all allowing you to streamline your supply chain and optimize your inventory. Host Link makes even greater efficiency possible.



VENDING

Carlton-Bates Vending Solution is the perfect companion to VMI. With our in-house smart vending machine, you will:

Reduce OEM/MRO inventory dollars

Have strategic, on-site JIT part availability

Have off-hours parts availability

Improve service levels

Reduce equipment outage

Lower the total cost of management

Stock multiple manufacturers' products

Enjoy flexible agreements